

We are #FundingChampions

Event

5GTurbo
Funding coaching
- Cascade funds

Date

02.06.2022

Presenter

Irina Frigioiu

“House rules” for the webinar

- Participants are automatically muted at the start of the webinar.
- All participants are requested to use their real name and surname.
- During the presentation participants can write questions which will be answered in the Q&A session.
- This webinar is recorded. We will use this to send you after the session.
- For further questions, please kindly introduce yourself and keep your questions short and concise.

5GTurbo coaching services: **Funding**

STAGE 1



May 25
2PM to 3PM

Bring your Pitch to the next level
By NextMove



June 15
11AM to 12

Building partnerships - positioning
champions in various EU proposals
By FundingBox



June 02
11AM to 12

Cascade funds for startups and SMEs
By FundingBox



June 27
2PM to 3PM

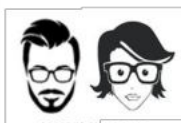
Building an efficient proposal in Horizon
Europe compared to H2020
By NextMove



June 08
11AM to 12

Current opportunities to obtain financial
support from European funds
By FundingBox

STAGE 2



**INDIVIDUAL
SESSIONS**

Individual preparation to pitch in front of NextMove
committee of business experts
By NextMove

Pitch training in front of NextMove committee of
business experts
By NextMove



**INDIVIDUAL
SESSIONS**

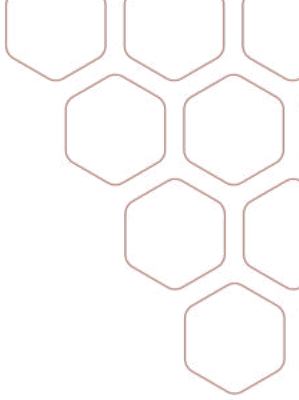
Grand scan - Analysis of funding opportunities for
your development needs
By FundingBox



About **me**



Irina Frigioiu
#FundingCoach



About **FundingBox**

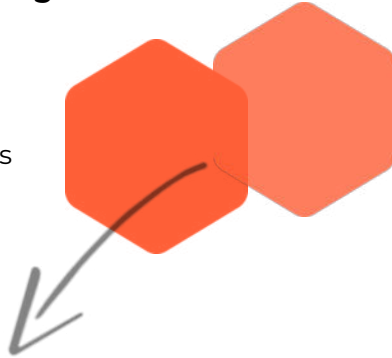
FundingBox is the go-to funding platform for entrepreneurs.

- Funding opportunities
- Deep Tech know-how
- Tech connections and tools

One of the Largest European Deep Tech Ecosystems.



**#FundingChampions
your Champion deal**



FundingBox provee la solución para intermediarios e inversores:

- Metodología propia para captar, curar y casar talento con buscador de talento
- Reconocido proceso riguroso de Due diligence



FundingBox Experience **with Cascade Funding** in numbers

1

Organisation
of open calls

74

Funding
opportunities
organised so far

37

Funding
opportunities
foreseen

€143M

Total funding for
beneficiaries
managed by
FundingBox

2

Nominations

10,802

Total number of
applications so far

90

Number of countries
where applications
come from

3

Selection

840

Number
of beneficiaries so
far

36

Number of countries
where beneficiaries
come from

€110,000M

Average amount foreseen to be
distributed to future beneficiaries

Example

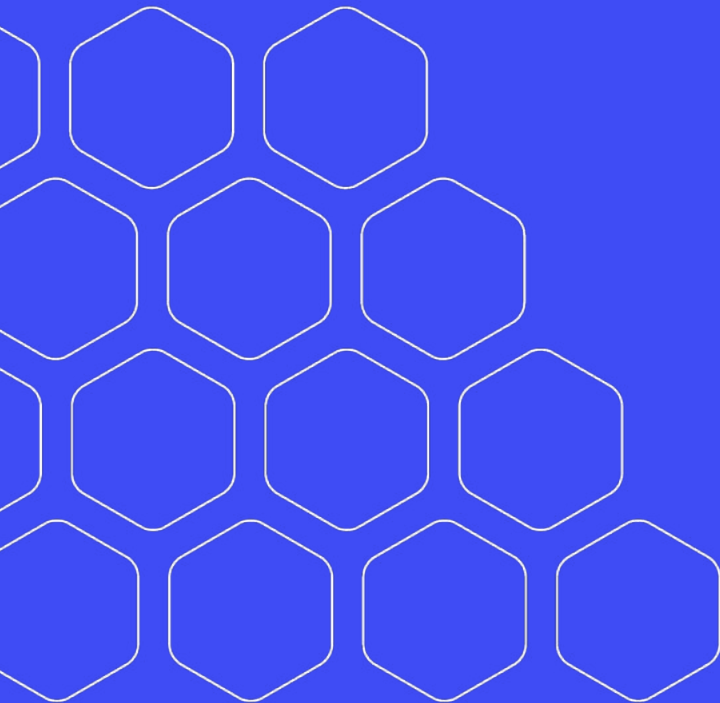
L4MS

Funds distributed
Over 2,6M€

**Companies
accelerated**
45 beneficiaries

Smart
logistics

POLL



Cascade **Funding**

The concept and the benefits

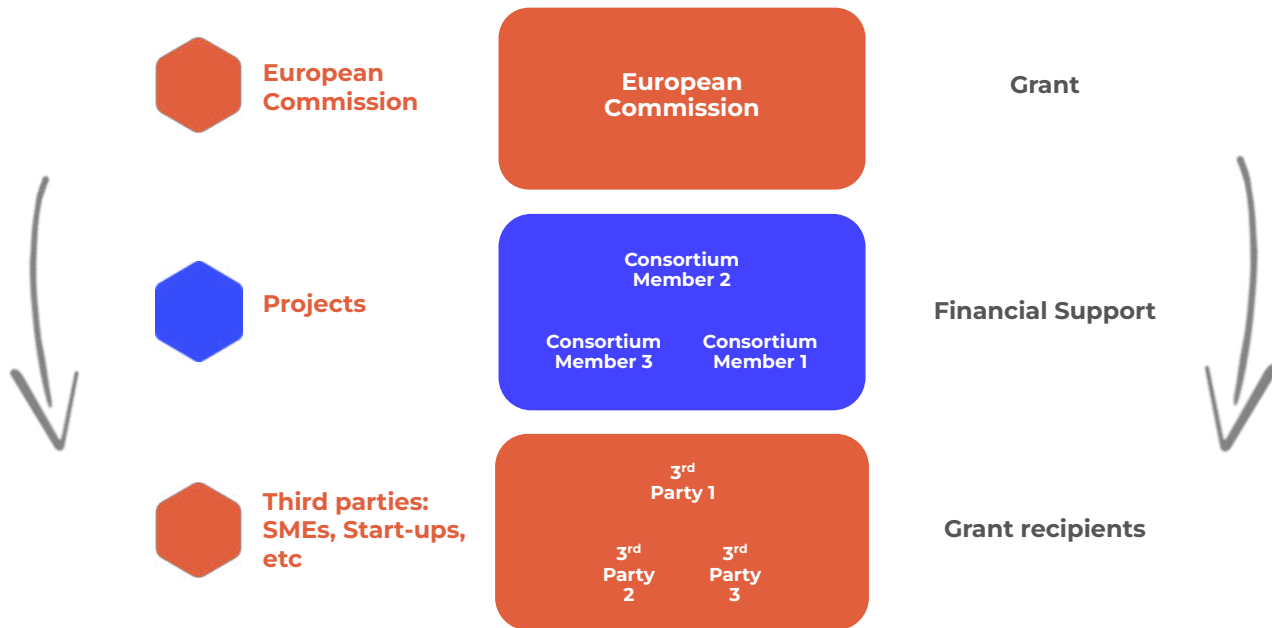


What is **Cascade Funding?**

Cascade Funding is a fair and transparent method of distributing financial resources to startups and SMEs (beneficiaries) through a system of open calls for proposals managed by the consortium which acts as an intermediary between the beneficiaries and the granter - European Commission.



Cascade Funding



Who is the **Cascade Funding Target?**

- Entrepreneurs
- Startups & innovative SMEs
- “Adopters” (companies, generally SMEs and MidCaps, willing to implement a new technology to improve their processes)
- Universities
- Research & Technology Organisations
- DIHs



Different open calls for different objectives:



Accelerating startups

Acceleration open calls are targeted towards entrepreneurs and startups resorting to the technology promoted by the project.



Supporting pilots, demonstrations and/or experiments

Experiments open calls support specific technology transfer initiatives undertaken by startups or SMEs.



Integrating more participants to the project

Integration open calls organised by a project intend to extend its scope or to address specific tasks.



Types of Programmes



Acceleration programme

- **Type of beneficiaries:** Deep tech startups and scaleups
- **Expected results:** Proof of Concept, Prototype, MVP
- **Duration:** around 6 months

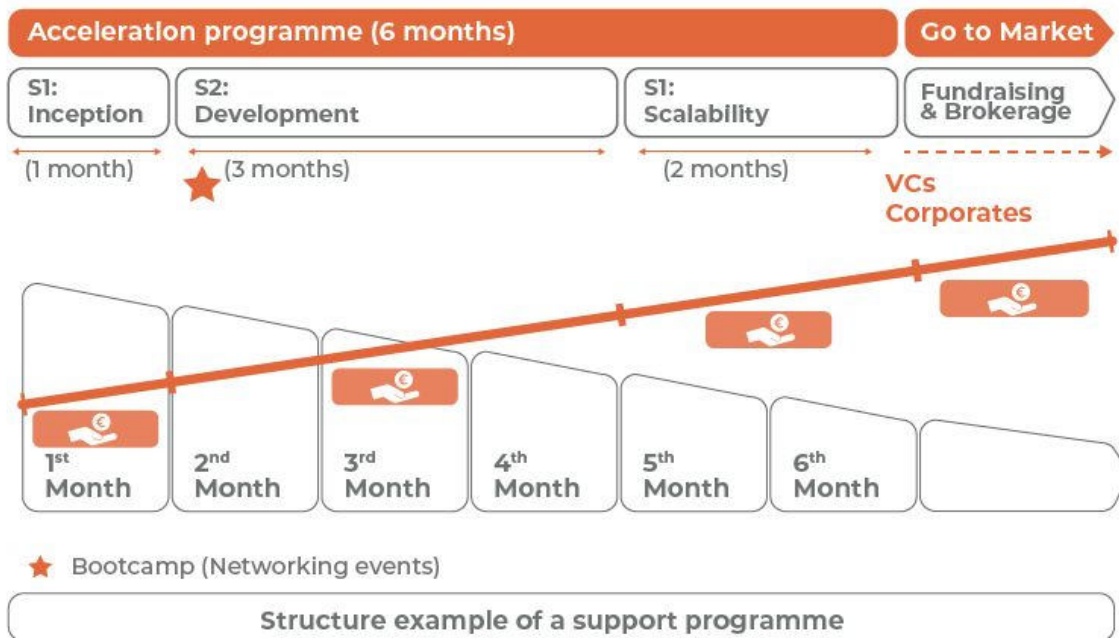


Technology transfer programme

- **Type of beneficiaries:** SMEs
- **Expected results:** Proof of Concept, Prototype/Demonstrators, MVP/Pilot
- **Duration:** Around 12 months



One Example of Acceleration Programme



Benefits of Cascade Funding

1

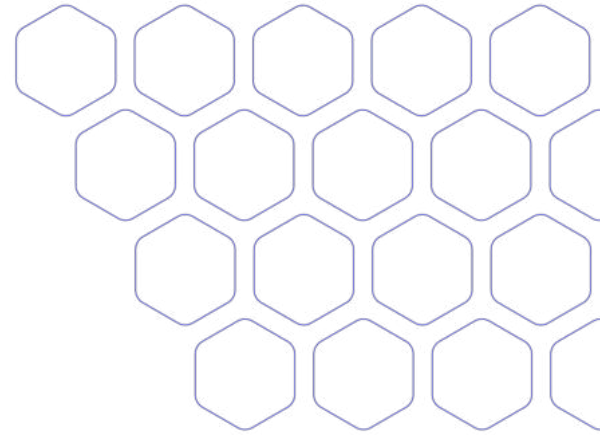
Efficiency of the application process.

2

Funding & Mentors

3

Higher reach/deeper penetration of the market.





Open Where to find **Open Call?**



Funding & Tender Portal

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/competitive-calls>

<p>BONSAPPS & StairwAI Looking for HPC Cloud Providers to provide their services within BONSAPPS and StairwAI projects Target: HPC Cloud Providers Main benefit: Expand your customer base within Eu projects network Deadline: For BONSAPPS March 2023 For StairwAI May 2023</p> <p>Apply now</p>	<p>DIGITBRAIN Funding manufacturing experiments related to Digital Twins Target: (SMEs or MidCap) Manufacturers and Tech Providers (software vendors, etc.) Main benefit: €97,800 per Experiment, Technical guidance Deadline: 31 May 2022</p> <p>Apply now</p>	<p>NGI Assure Open Call For Technical R&D projects Target: Individuals & All types of organisations Main benefit: €50,000, Technical and business support Deadline: 1 June 2022</p> <p>Apply now</p>
<p>SMART4ALL - KTE Funding knowledge exchange in low-energy computing, IoT, and cyber-physical systems Target: Consortia made of academic and industrial partners specialised in low-energy computing, IoT, and cyber-physical systems Main benefit: €8,000 Deadline: 15 June 2022</p>	<p>AMULET Lowering CO₂ emissions in the EU boosting the role of SMEs Target: SMEs Main benefit: €60,000 Deadline: 30 June 2022</p>	<p>DIH¹ For DIHs aiming to accelerate factories through robotics Target: DIHs, Technology clusters, Research & Tech Organisations, Universities Main benefit: €10,000, Access to the DIH¹ experiments, Invitation to DIH¹ events Deadline: 31 July 2022</p>

Competitive calls and calls for third parties

New European Bauhaus: Call for proposals for Citizen Engagement Activities

Deadline: 29 May 2022

open >

New European Bauhaus: Call for proposals for Co-Creation of public space through citizen engagement

Deadline: 29 May 2022

open >

EIT RAWMATERIALS KAVA CALL 10

Deadline: 31 May 2022 (DRAFT proposal)

open >

ETV Support Call

Deadline: 31 May 2022

open >

Second Bootcamp Call for EIC Supported Ventures

Deadline: 31 May 2022

open >

EIT Digital Innovation Factory 2022

Deadline: 1 June 2022 (second cut-off)

open >



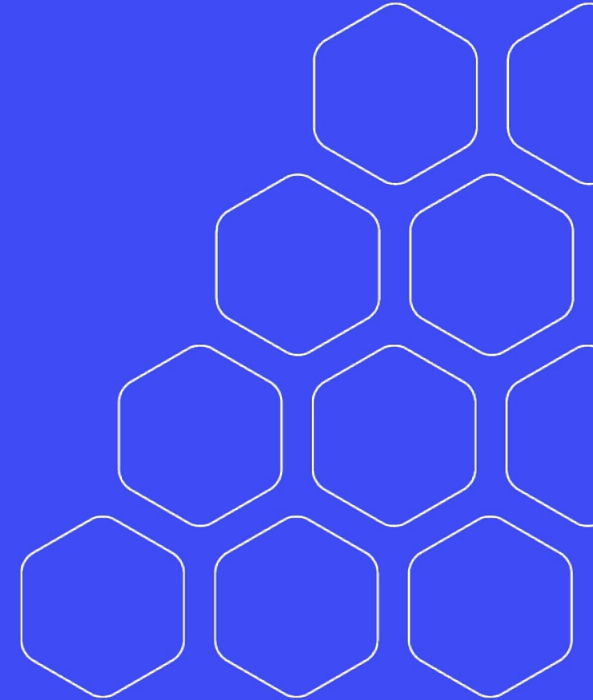
FundigBox Platform

<https://fundingbox.com/money-box/>

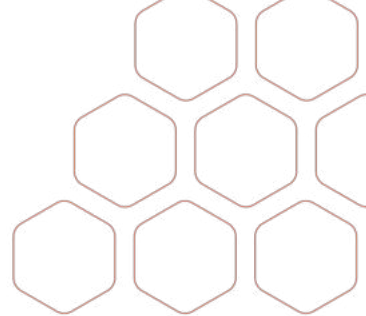


Open Calls

Cascade funding opportunities



Open Calls from **Projects**



EUHUBS4DATA



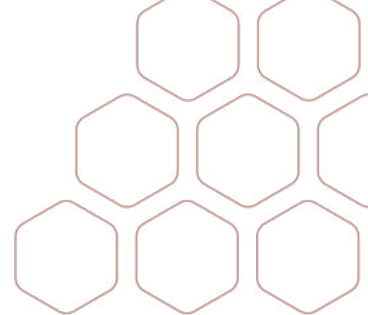
**Green
Offshore
Tech**



Co-funded by the
European Union



Open Call from **InterConnect Project**



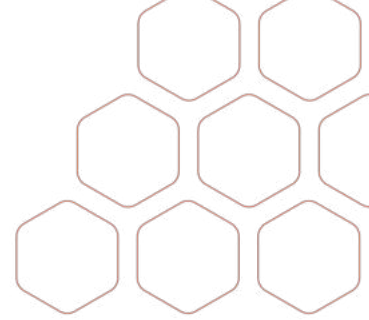
interconnect

- **Funding:** up to 150K
- **Type of beneficiaries:** SMEs& Starups
- **Expected projects :** that will develop and test novel Interoperable applications or services for smart homes and grids.
- **Support Programme:** 7 months
- **Status:** Ongoing, deadline 26th July

<https://interconnect-1-oc.fundingbox.com/>



Open Call from **i4TrustProject**



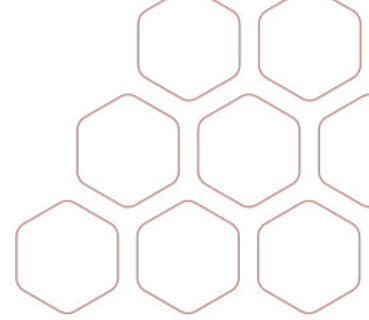
DATA SPACE FOR EFFECTIVE AND TRUSTED DATA SHARING

- **Funding:** up to 120K
- **Type of beneficiaries:** consortium (3 SMEs +1 DIH)
- **Expected projects :** improve existing processes or new innovative services can be created by means of sharing data
- **Support Programme:** 9 months
- **Status:** Ongoing, deadline 12th September

<https://i4trust-open-call.fundingbox.com/>



Open Call from **Urban tech Project**



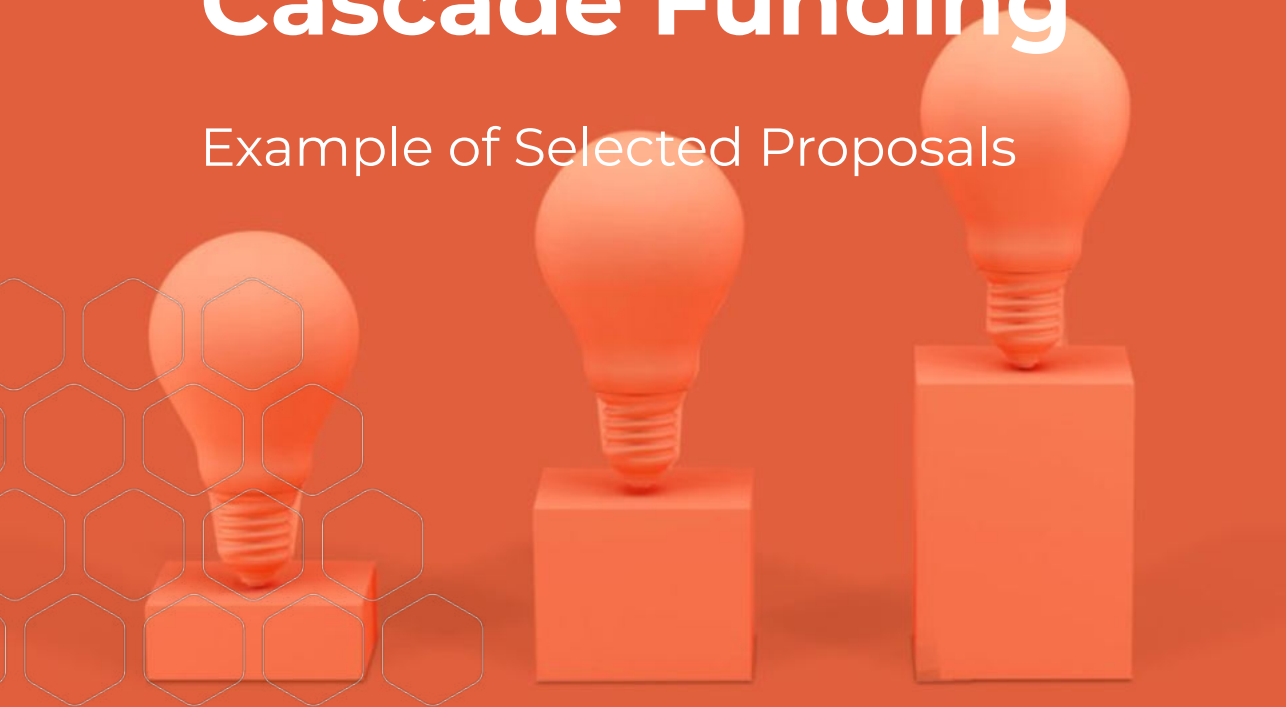
- **Funding:** 9.5k 1st stage/ 30K 2nd stage
- **Type of beneficiaries:** SMEs & startups
- **Expected projects :** improve solutions for pre-defined challenges
- **Support Programme:** Acceleration programme
- **Status:** TBC

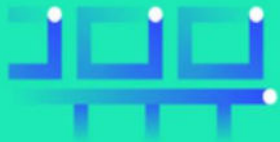
<https://www.urbantech-project.eu/>



Cascade Funding

Example of Selected Proposals





Smart Logistics

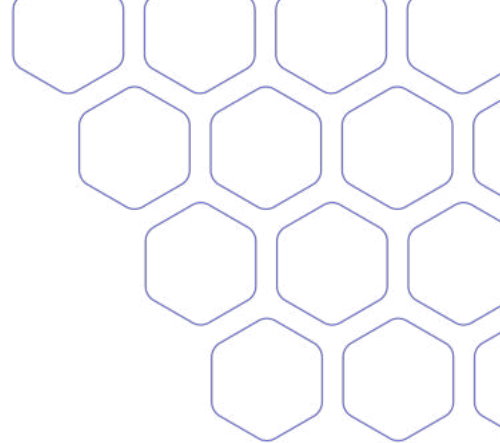
Belgium
France
Spain



i4Trust Experiments

DV4CUL

Unleashing the power of data monetization to operationalize collaboration in urban logistics



MakeMyDay

Smart route planning algorithm for connected cars and electric vehicles





Open Calls

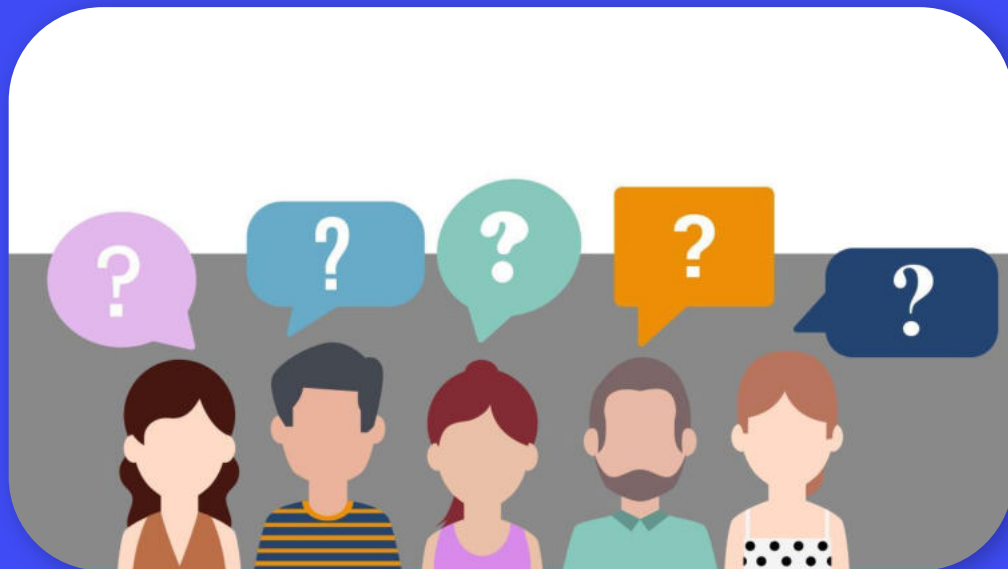
Main ingredients
for a winning proposal

Main ingredients for a **winning proposal**

- Know **your project**
- Search the EU funding **programme that fits**
- **Check conditions** in the provided documents (GfA, FAQ)
- **Evaluator** mode on.
- European dimension
- **Collaborate** with people that have experience
- Contact your **National Contact Points (NCP)**.



Cascade **Funding**



We are FundingBox And we are #FundingChampions

Champion with us at www.fundingbox.com!